



HOW DOES THE MONEY FLOW AFTER CLOSING?

Agent Bob sells a home for **\$200,000**. He acts for the buyer on the transaction and his share of the 6% commission is 3% or **\$6,000**.

Bob's Broker, EXIT Realty Professionals receives the gross commission of **\$6,000** and deposits to commission account.

Agent Bob's share is 70% or **\$4,200** less the EXIT Transaction Fee of **\$225** and Regional Development Fee of **\$35** for a net check of **\$3,940**.

EXIT Realty Professionals' share of the deal is 30% or **\$1,800** from which 10% of the gross or **\$600** is payable to EXIT as the Company Development Fee.

\$35 Regional Development Fee is E- paid to EXIT and is used for advertising and promotion within the region.

\$225 Transaction Fee is divided and E- paid by EXIT Realty Professionals to regional owner and EXIT – a portion of EXIT's fee is divided as follows: \$61.50 is put into the U.S./CAN Advertising Fund, \$7.50 is put into the U.S./CAN Charitable Fund and \$7.50 is put into the Administrative Fund held for the staff of EXIT Realty Professionals. The Administrative Bonus will be paid out in the first quarter of the following year.

Broker retains **\$1,200 (20%)**

\$600 Company Development Fee is E-paid to EXIT even if the agent on the deal or the sponsoring agent happens to be the Franchisee or broker of record.

EXIT REALTY CORP. DEDUCTS A SPONSORING BONUS ADMINISTRATION FEE OF **\$50.00** AND ELECTRONICALLY SENDS FUNDS TO AGENT BOB'S SPONSOR IN THE AMOUNT OF **\$550**.